



# Dick Sims Crop Insurance

February 2016  
Volume 17, Issue 1

## New Insurance Products Now Available!

Dick Sims Agency, Inc. is excited to announce new products available through our agency. Take a moment to explore some of the options below!

**Whole-Farm Revenue Protection (WFRP):** This product offers farmers with two or more commodities up to 85% coverage against loss of revenue from production during the insurance period. WFRP includes commodities bought for resale whether they are sold or not.

**Price Flex (Great American):** This program provides greater flexibility in marketing crops by offering more price discovery options to existing MPCl policies.

**Forward Price Option (FPO) (IAIS):** FPO offers additional revenue protection above a producer's underlying Revenue Protection MPCl.

**Price Contingent Crop Shortfall (PCCS) (IAIS):** This option is designed to assist a grower who is affected by low prices and low local yields.

**MAX Price/MP+ (Ag Armour):** Max Price allows growers to buy up additional prices on their MP policy without using price discovery windows. MP+ ensures the top bushels are protected by their MPCl policy above their MPCl protection.

**Revenue Select & Yield Select (DCIS):** With this product, growers can purchase additional, unsubsidized revenue or yield protection as a supplement to the producer's MPCl policy.

**Projected Prices...**  
Corn - \$3.92 / bu  
Beans - \$8.90 / bu  
...for 2016

### Important Dates

Sales Closing Date for Corn/ Beans:	Will be 3/15/2016
Planting Date Range Corn:	April 5/10 - June 5th
Planting Date Range Beans:	April 20/24 - June 20th
Acreage Report FSA Certification:	7/15/2016
RP YP ARPI Base Price for Corn:	Feb. ave. Dec. CBOT
RP YP ARPI Base Price for Beans:	Feb. ave. Nov. CBOT
End of Insurance (Last day to file a claim):	12/10/2016

## Rich Morrison to present Market Update



Nationally acclaimed agricultural analyst, Rich Morrison, Senior Risk Analyst with Diversified Services Marketing Group, will be in Logansport for a breakfast meeting at **7:30am on Friday, February 19, 2016** at the Cass County Fairgrounds.

This is an open invitation for you and for anyone you know who might benefit from his presentation to join us for this important meeting. There is no cost to attend and it will be a great opportunity to answer any questions you may have about the 2016 outlook.

### Contacting Us

**We are located at:**  
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Scan this code with your smartphone for additional info!



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# Is Precision Farming Right for You?

Are you looking for an opportunity to simplify your reporting process, save valuable time, reduce costs and accurately capture the data from your agricultural enterprise?

If you answered yes to any of these questions, Precision Farming may be the solution for you.

Precision data can be used to quickly report acres, claims and production. This specialized farming technique works with any brand of equipment and any type of Precision Farming software. **Ask an agent today how you can make your equipment work for you and your operation.**



Dick Sims Agency, Inc.  
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## Marketing Update

Featuring Rich Morrison from the Diversified Services Marketing Group

### When:

Friday, February 19 @ 7:30AM  
Breakfast provided, followed by the meeting.

### Where:

Cass County Fairgrounds  
Community Building

Map to the Cass County Fairgrounds

